

# How to Create IETs in Adult Ed!

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### What is an Integrated Educational Training?

- Integrated Education and Training (IET) combines education and job skills training to transition adult learners beyond basic education and through a career pathway that can offer them job training and eventual gainful employment (LINCS, 2024).
- It's designed to help adults lacking basic, relevant occupational, and essential workplace skills attain the competencies and credentials needed for in-demand careers (LINCS, 2024).



### **Different IET Models**





### How Do You Measure A Successful Program?

## What is a Successful Program?

- Uses a Holistic Approach with High Expectations.
- Improves Employment Outcomes for Students.
- Hands On Contextual Approach.
- Integration of Career Pathways.
- Collaborative Work-Based Options.
- Flexible and Customizable.





# How Long Does It Take?

## **FACTORS!**

• Depends on the situation! Many variables!

- Industry / Institutional support.
- Contracts / Equipment purchases.
- Recruitment of staff and students.
- Varies on the occupation or program.
- Varying Department of Labor or Education processes.
- You should take at least six months to plan.



### **Popular IET Programs**

#### Programs in which I have had success:

- Medical Assistant Orlando Health
- Carpentry iBuild Central Florida
- Deisel School District of Osceola
- Parapro School District of Osceola
- Manufacturing Knights
- Cybersecurity Various
- Culinary Various

#### **Other Possibilities:**

- HVAC
- Welding
- Project Manager
- Graphic Design
- Plumbing
- Automotive Repair



### Six Steps to Build a Great IET!

- 1. Wisely choose an IET program.
- 2. Identity staff & partners. Develop curriculum.
- 3. Purchase equipment & materials.
- 4. Choose format, create schedule & develop articulations.
- 5. Market the program & recruit students.
- 6. Follow up and monitor.

### **CELEBRATE!**



### **STEP ONE**

### Wisely Choose IET Program!

- Determine what makes sense for your local program & economy.
- Use market data from chambers & the local Department of Labor.
- Identify funding sources.
- Determine which industry certifications are needed in your community.
- Survey students.



## **STEP TWO**

#### Identify Staff & Partners / Build Curriculum

- Identify staff who are willing to plan & teach the classes. Create timelines.
- Recruit employers to help design the related instruction, build curriculum & mentor students.
- Find employers who will interview & hire your students.
- Let the employers drive the conversations. Listen to them!
- Have staff give you (if you are the supervisor) timelines and recommendations.
- Set time (and wages) aside for those involved in the program to create IET standard and curriculum.



### **STEP THREE**

#### **Purchase Equipment & Materials**

• Secure items for students with unique needs (e.g., ESL).

Identify supplemental materials & software.

 Purchase any equipment that might be needed, especially large items with long lead times

• Procure your bids and contracts.



### **STEP FOUR**

#### **Create Format, Create Schedule & Develop Articulations**

• Determine the number of hours the IET student will need to complete.

- Will it be co-taught, hybrid, or online?
- Determine the classroom calendar dates.
- If needed, schedule staff trainings & professional developments.
- Develop articulations with colleges, apprenticeship partners, technical schools & other employment trainings providers.



### **STEP FIVE**

#### Marketing your program & student recruitment

- Use a variety of techniques. Have a team responsible for community outreach.
- Determine how many students plan to recruit. Determine the number of alternatives.
- Develop a recruitment calendar & interview questions.
- Interview as many candidates as possible.
- Address any barriers to attendance.
- Schedule all your mentor visits, job fairs, guest speakers, & other events before the course begins so you can give students advance notice.
- Make sure all students get a (paper) copy of their paperwork & schedule.



### **STEP SIX**

#### Follow up & monitor!

- Ensure the career navigators are involved with that process & encourage students who might be struggling. Provide the students with additional academic supports if needed.
- Make sure you consistently ask teachers if they need any support.
- Always have some emergency funds for the program.
- Have students and teachers evaluate the IET at the end. Have an exit interview so you can make adjustments moving forward.



#### **CELBRATE & SHOWCASE!**









### Six Steps to Build a Great IET! REVIEW!

- 1. Wisely choose an IET program.
- 2. Identity staff & partners. Develop curriculum.
- 3. Purchase equipment & materials.
- 4. Choose format, create schedule & develop articulations.
- 5. Market the program & recruit students.
- 6. Follow up and monitor.

### **CELEBRATE!**



## Thank You! Dr. Jeff Arnott

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